

HAP Endeavours — Johnson City, TX 2019 Prices

Artist Nameplates	Poems	Awards	Citations
Certificates	Tributes	Resolutions	Vows
Books	Wine Labels	Family Trees	Quaker Certificates
Family Crests	Invitations	Maps	Envelopes
Place Cards	Escort Cards	RSVP Envelopes	Table Numbers
Seating Charts	Save-the-Dates	Menus	Programs
Logos	Monograms	Tags / Labels	Fill-in Certificates
Teaching	Events	Painting	23K Gilding

These rates are for *each* item.

Hourly Rate	\$50.00 per hour
Gilding Hourly Rate 23K or other specialty metals, raised or flat gilding	\$100.00 per hour
Sales Tax (TX residents)	8.25%

Custom Broadsides & Books:

Poems, Bible verses, awards, citations, Quaker certificates, etc.	\$50.00 per hour
Fill-in Family Tree Fill-in job only, price varies by number of generations	\$150.00 and up
Family Tree Custom watercolor illustration, calligraphy names, other accents	\$500.00 and up
Maps Custom watercolor illustration, calligraphy names, other accents	\$50.00 per hour
Company Logo Design Estimate, budget, and samples to be discussed. *I use the Graphic Artists Guild handbook for my pricing.	\$500.00 and up
Wine Labels Estimate, budget, and samples to be discussed. *I use the Graphic Artists Guild handbook for my pricing.	\$2,000 and up
Personal Stationery	\$50.00 per hour

Design and production fee for camera-ready art

Bookbinding \$50.00 per hour
 Custom binding in cloth to match the calligraphy text with or without a slipcase or box

Large Painted Signage:

For buildings & businesses using sign painters enamel \$50.00 per hour

Weddings and Special Event Envelopes by hand. I specialize in Spencerian and broad edge styles:

Outer Standard size Envelope \$3.50 each
 Standard sizes A7 to A2, 3 lines of text. No charge for a zip code. Any color.

Large / Over-size Envelopes \$5.00 and up
 Size A9, Presentation, larger mailers

Inner Standard size Envelope \$1.50 each

Return address writing \$2.25 each
 Two lines, back flap, zip code included.

Additional lines \$0.75 extra, each item
 Apartments, foreign country, extra names or formal titles.

Centering \$0.50 extra, each item

DARK or OPAQUE paper or LINED envelopes, extra fee \$1.00 extra, each item
 Envelopes or other paper that is colored requires extra time to complete.

Wedding Set \$5.00 each
 Outer Envelope & Inner Envelope, standard sized, no return address.

Wedding Set with return address \$7.00 each
 Outer Envelope & Inner Envelope, standard sized, including a return address.

Thank-you envelopes with return address \$5.50 each

Response (RSVP) Envelope \$2.75 each
 Three lines, zip code included.

Envelope Sampler \$30.00
 4 custom designed envelopes in a range from simple to flourished, mailed to you for your consideration.

Placecards or Envelopes by hand. I specialize in Spencerian and broad edge styles:

Placecards <i>without</i> envelopes Single name	\$2.00 each
Additional lines	\$0.50 extra, each item
Escort Card <i>with</i> envelopes Tent folded card, calligraphy one side, with calligraphy on the envelope	\$3.00 each

Table Number Cards and Event Signs by hand:

Table Name or Table Number cards Numerals are \$7.00, spelling the numbers out or using words is \$10.00 or more	\$7.00 and up
Small signs	\$10.00 and up

Event Design work:

Address Stamp / Return Address Stamp Design for camera-ready art to be converted to a rubber stamp	\$125.00
Seating Charts 100 lines base cost	\$250.00 and up
Monogram or Names for Invitations Design and production fee for camera-ready art, min. time is 4 hours	\$50.00 per hour
Wedding invitation Design and production fee for camera-ready art	\$300.00 and up
Direction Card Design and production fee for camera-ready art	\$150.00
Map Design and production fee for camera-ready art, min. time is 4 hours	\$50.00 per hour
Information Card or Reception Card Design and production fee for camera-ready art	\$120.00
Menu Design and production fee for camera-ready art	\$160.00 per page
Program Cover Design and production fee for camera-ready art, min. time is 4 hours	\$50.00 per hour

Other Items:

Envelope Stuffing Stamp, stuff, mail — postage price not included	\$1.00 each
Additional accents birds, flowers, flourishes, etc.	\$8.00 and up
Fill-in Wedding certificates, Bibles, and similar Fill-in only, price varies by number of lines / additional text, dates, etc.	\$10.00 per line
Quaker Wedding Certificates Custom designed, details include illustration, gold gilding, detailed borders and writing.	\$50.00 per hour

Additional Charges:

Less than 20% extra stock	\$ varies
Late Payment Fee	\$25.00 per week
Revisions The first revision after the work is begun is \$50.00, every revision after that is an additional \$100.00.	\$50.00-\$100.00
Rush job 10 business days or less turn around time 50% additional the cost of the job.	50% total job
Rush Shipping Clients pay for all shipping, I use USPS, FedEx, and UPS for rush delivery.	\$ varies
Delivery or pick-up fee outside of Blanco County	IRS rate per mile
Cancellation Fee	deposit

Teaching - tuition to be paid monthly

American Cursive Handwriting or Getty-Dubay Italic \$15 per hour
 Minimum 5 students, maximum 10 students in my studio or within Blanco County (locations outside Blanco County require a mileage fee, rented rooms may require an additional fee). These classes are for any students (public, private, or homeschool) that would either like to begin to learn to write well or to improve their handwriting. I use Michael Sull's American Cursive Handwriting book for students 9 to adult or Getty/Dubay Italic as preferred. The complete ACH course takes approximately 6 months to complete and a certificate of completion at course end from Michael Sull may be ordered for the ACH course. Ages 5 to adult. Materials included.

Drawing from life \$20 per hour
 Maximum 5 students in my studio, outside on my family's working ranch, or around town (Johnson City) indoors or out depending on student interests and weather. Students learn to draw with pencil and other drawing tools: still lifes, buildings, landscapes, flowers, animals, insects, etc. wherever the class takes place. Topics include classical Atelier techniques and skills including observation, contour and blind contour drawing, line quality, tone, gesture drawing, proportion, and more. Ages 7 to adult. Materials included.

Watercolor \$20 per hour
 Maximum 5 students in my studio, outside on my family's working ranch, or around town (Johnson City) indoors or out depending on student interests and weather. Students learn about color theory, materials, and watercolor techniques. Botanical style painting introduced. Ages 9 to adult. Materials included. Prerequisites: Drawing

Private Art Lesson \$50 per hour
 On any topic or group of topics. Materials included except if working on vellum.

Events

Onsite Special Events \$50 per hour plus mileage
 Calligraphy onsite for weddings, corporate, or special events such as lettering on cards or bookmarks. Materials extra. Minimum 3 hours per day.

Artist 23K Gold Nameplates

These museum quality gold leaf nameplates are primarily used for fine artist oil paintings and limited edition bronze sculptures. My nameplates are each gilded with 23 karat gold leaf on hard wood plates. They can be antiqued (darkened) or have added imitation fly specks added. Other colors of gold such as moon gold (a white gold) and lemon gold or palladium can also be used. Each are handlettered with permanent black ink and sealed. For each artist or collector, I will work with him or her to determine the ideal lettering style for the body of work.

Typically each nameplate has two lines of text, the top line being the title of the piece and the bottom line being the artist's name. Sometimes a third line is added with a little subtitle, such as a place name or artist birth and death years. Often decorative lines or brackets are added to the top and bottom edges for a polished look. Especially on the smallest size of nameplate, those are often only lettered with the artist's name and are used for bonzes.

Approximately 2" by ½"	\$65.00
2 1/2" by ½"	\$65.00
3" by ½"	\$75.00
3 1/2" by ¾"	\$75.00
4" by ¾"	\$85.00
4 1/2" by ¾"	\$85.00
5" by 1"	\$100.00
6" by 1"	\$100.00
7" by 1"	\$120.00

Custom sizes and shapes available at additional cost.

Other Invoiced Costs

Materials

(Weddings and Events) I am happy to help make recommendations about where to find quality paper and envelopes for your wedding or event. It is the client's job to purchase and supply the paper, invitations, or other materials. Please send me a sample to test before we sign a contract, or before you go out and buy it bulk. Not all paper is suitable for pointed pen calligraphy. After I test it and let you know if the paper will work, be sure to order 20% extra of all your paper goods (envelopes, escort cards, etc.). This allows for my errors, additions to your list, or last minute changes. It will also save you from paying rush fees for shipping or ordering more paper right before a big event. I will return any unused paper and left over materials to the client.

(Other commissions) Some projects are best suited to be done on vellum (calfskin, deer, sheep, or goat). Except for small offcuts, I do not keep skins of vellum at my studio. Any vellum required will be an extra cost. Other items such as gold leaf and various papers are included in my hourly rate.

Rush Jobs

Rush jobs (you need it in 10 days or less) are 50% extra. April – October is a very busy time of year as well as the Christmas holiday season. I will give you an itemized estimate in advance of starting your job. I use expedited USPS, FedEx, or UPS services with insurance to deliver what you need as quickly as possible. Clients pay for all shipping.

Samples

I am happy to send you a custom sample for the job you are considering (envelope, placecard, etc.). Once I have a paper sample I will write in the hand(s), and ink(s) that you are interested in. I can also scan and send you JPEGs or PDFs for you to see work more immediately, free of charge.

Providing Lists (Brides, Parties, Corporate events)

The client is responsible for making all decisions about abbreviating, punctuation, spelling, and capitalization. How you type the list and address it is exactly how I will write out what you request. I ask all clients to alphabetize and number their lists using a text program.

*If you want your addresses centered, please center the list.

Shipping or Delivery

Clients pay for all shipping to or from my studio. I use the best shipping rates I can find and charge you *only* for the packing materials and shipping. I use USPS, FedEx, and UPS and insure every box.

If preferred, the client may pick up his order at my home studio just west of Johnson City, TX. Arrangements can also be made to meet in Fredericksburg, Dripping Springs,

Marble Falls, or Bulverde for an additional fee charged for the round trip mileage of the current IRS rate per mile.

Revisions

Revisions are charged for any commission that has been approved, signed off on, a deposit has been made, and the writing has already begun. Once I notify you that the writing has started, you may change your mind but the extra time (in hours or per fee below if per item project) that it will take to change a layout, redesign, switch paper or colors of ink, etc., is what you will be charged for. The first revision after the writing has begun is \$50.00, every revision after that is an additional \$100.00.

Cancellation fee

Deposit amount.

Contract

I require a signed contract before I start any job. After we have discussed the size and scope of your job, I will send you a preliminary invoice as a contract to be signed and returned prior to the start date of your job. Work cannot begin until there is a signed contract. The buyer's approval will be obtained for any increases in fees that exceed the original estimate by 10% or more.

Payment

A deposit of 25 to 50% is required at the start of each job. Final payment is due upon completion of each job. Debit and credit cards are accepted through Square. I will send you an email with a Square invoice to make your payment. I accept cashier checks, money orders, and personal checks in US funds made out to: HAP Endeavours LLC.

The buyer shall assume responsibility for all collection of legal fees necessitated by non-payment.